

TC GROUP OF COMPANIES INC.

# **Company Overview**

Where Marketing Meets Payments

### YOUR TRUSTED PARTNER

### Where Technology Meets Loyalty

#### **Our Mission**

Tru is dedicated to revolutionize how companies engage with financial technology, by offering tailored solutions that achieve operational excellence, and drive sustainable growth. Through lasting partnerships built on trust and security with businesses, banks and payment processors, we empower clients to thrive in the digital landscape.

#### **Our Vision**

To empower businesses and drive growth by revolutionizing the payment landscape through innovation and dynamic payment solutions. Our unique loyalty and payments platform enables companies to easily launch, customize, and manage multiple reward, incentive, payment, or loyalty programs with increased speed and flexibility.



# Tailored for every industry

	Transportation	Airlines & Travel	Timeshare	Tourism
l	Streamline fare payments for	Reward customers and	Drive sales with tailored	Promote tourism and drive
l	seamless commuter	agents with exclusive travel	prepaid tour incentives,	local spending with geo-
L	experiences.	incentives.	referrals and owner rewards.	fenced promotions.
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	Public Sector	Military	Hospitality	Automotive
	Deliver instant, touch-free	Support active personnel,	Readily disburse tips, wages or	Drive customer retention with
	funds to those in need at a	veterans, and families with	incentives to staff and set	rebates, seasonal rewards,

#### Retail

lower cost.

Boost sales with cashback on purchases and exclusive member discounts.

### **Energy & Environment** Foster sustainable practices with rebates for purchases or participation in programs.

exclusive benefits and rewards.

automatic loading.

**Technology** Enhance engagement with dynamic rewards for reviews or referrals.

### **Real-Estate & Development** Simplify card issuance, manage cards, and track orders in one place.

and test drive incentives.

# An application for every need

#### Incentives

Boost performance with customizable incentive prepaid cards for on-the-spot rewards and performance bonuses.

#### **Employee Recognition**

Reward achievements with recognition prepaid cards for milestones and anniversaries.

### Loyalty

Drive customer loyalty with loyalty prepaid cards for point accumulation, exclusive discounts, and cash-back rewards.

#### **Payments**

Simplify transactions with payment prepaid cards for purchases, bill payments, and salary disbursements.

#### **Expense Management**

Control spending with real-time reporting from expense management prepaid cards for travel, supplies, and operational costs.

#### Disbursements

Facilitate quick fund disbursements with disbursement prepaid cards for refunds, grants, and relief payments.



### LET'S GROW TOGETHER

# **Our Competitive Edge**

### **Industry Trends**

- In a cashless society, focus on innovation through NFC, mobile apps, and digital loyalty & incentive products.
- Address risks and barriers: constant evolution that requires due diligence on clients, enhanced fraud monitoring, AML compliance, and security tools
- Robust compliance framework for onboarding, KYC, and risk assessments.
- Proprietary solutions ie. TruPlatform, Tru Reporting Dashboard, Customizable portals, mobile apps and more.

### OUR EDGE:

- Building on our tailored loyalty and incentive solutions.
- Maintaining strong partnerships and proprietary technology platforms.
- Continuous adaptation to the evolving technological environment ensures our company stays ahead of emerging

competitors.

**Tailored Solutions** 

Scalable Programs

**Technology Excellence** 

**Compliance and Risk** 

**Client Support** 

### INNOVATIVE, CUSTOMIZABLE PAYMENT SOLUTIONS

# **Product Portfolio**



- Generic OR Customized
- Physical OR Virtual
- Reloadable OR Non-Reloadable
- Open OR Closed Loop
- EMV OR Magstripe

### Web Portals & Platforms

- Quick and easy web-based login
- View balances and transactions
- Customizable look and features
- Detailed reporting

### **Mobile Applications**

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- Fully customizable options
- Real-time transaction history
- Advanced security features
- In-house development

### Data Insights

- Extensive suite of existing reports
- Track cardholder spending
- Advanced filter functions
- Real-time, in-depth insights

### **PROPRIETARY TECHNOLOGY**

# **Our Technology**



### Omnichannel Account Access

Access your account 24/7 online or via our mobile wallet applications.

### Customized Platforms

Our customized platforms enable companies to launch and manage programs quickly via any internet connected device.



Detailed interactive reports provide real-time, in-depth insights into merchant spend and location by campaign, date range etc.

### Points to Cash Loyalty

Offer points for any type of user behaviour, then convert them to cash instantly for spending with your linked card.

### WALLET PRODUCTS

# The All-In-One Super App\*

Create unique experiences, extend payment access, enhance loyalty, and more with an all-in-one mobile solution, tailored to your brand.



# Bank-grade security and features:

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- View card balance and transaction history on the go in real-time
- Lock your card if it is lost or stolen
- Access your account via biometric scan or Face ID
- Earn and convert points on your card quickly and easily
- Access prescription savings at 75,000 US Pharmacies
- Google and Apple Pay available

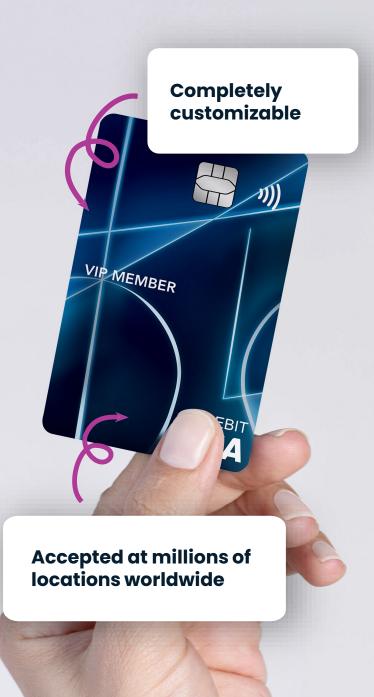
\*App feature availability may vary by program type, location, and sponsoring bank

**DEMO THE APP** 

### **CARD ISSUANCE**

# Everything you need in one place

Create, issue and manage virtual and physical card programs with ease. Reduce costs, increase efficiency, and offer personalized experiences your employees and clients will love.

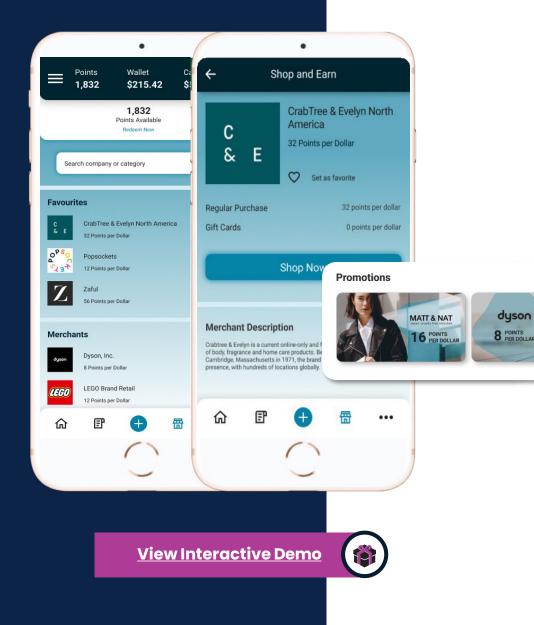


**Fully Customized -** Create branded virtual or physical card programs in a flash.

Millions of Uses – Pay and reward staff, consumers, or vendors with our customized digital solution.

Flexible Features - Control where cards can be used with dynamic spend controls by geo location, MCC Code, and more.

**Universally Accepted -** Globally accepted cards give recipients more flexibility, with no need for a bank account.



### **A COMPLETE SOLUTION**



Act > Earn > redeem

### 1|Shop

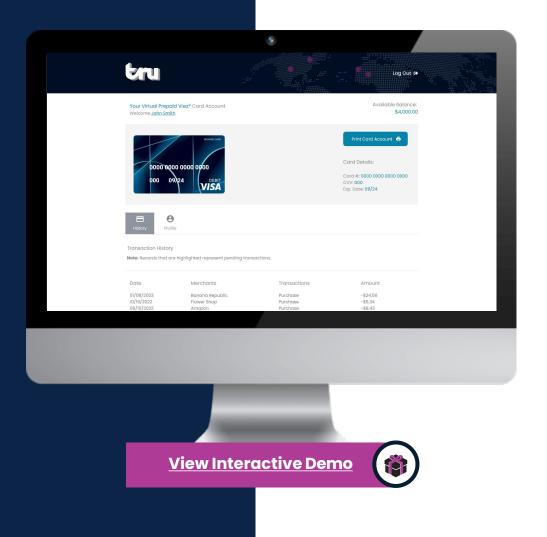
Users can earn points for any type of behavior, purchase activity, interaction and more.

### 2 Earn

Users accumulate point in their mobile wallet, directly onto their linked Visa® Prepaid Card.

### 3 | Redeem

Once converted, points can be spent like cash using their linked Prepaid Card.



### STREAMLINE PAYMENTS

# **Virtual Cards**

### Deliver cards via email. Issue thousands of virtual cards in seconds.

Facilitate the customer's online shopping experience by making it safer and more convenient for them to make purchases.

### Core features including:



Send gift cards instantly via email



Quick launch time, Great for seasonal promos



Designed for online purchasing



Fully customized with your branding

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\*Reloadable by Corporate ONLY \*\*NO ATM (Cash Access)

### THE TRU ADVANTAGE

# Benefits for your Company & Cardholders



Reduce overhead, increase efficiency, and build loyalty with easy-to-use options

Single provider for all of your needs

Easy to manage online payment platform

Offer bonuses, outstanding achievement awards, incentives, and more





### **OUR SERVICES**

# Full Suite of In-house Services

At Tru, we provide our clients with the tools they need to create a seamless and more profitable experience. We scale programs using industry-leading expertise and a host of in-house services.



Dedicated program consultation, fulfillment, marketing and client support.

Fraud monitoring, KYC collection and AML compliance are included.



Decades of experience in development and integration with customizable platforms based on clients requirements.



### OUR PARTNERS



### **Strategic Partnerships**

We believe in the power of collaboration to drive growth and innovation in the financial industry. We are actively seeking strategic partnerships with banks to expand our reach and offer comprehensive solutions to our clients.

### **Technology & Innovation**

Our proprietary technology platform delivers seamless and secure payment solutions, featuring:

- API integration capabilities for easy integration with existing banking systems
- Real-time transaction processing
- Omnichannel account access
- Advanced reporting

### YOUR TRUSTED PARTNER

# Why Companies Choose Tru

### Industry Leading Experience

We are a forward-thinking, technoagnostic payments solution provider with over 30 years of experience across various industries, including retail.

#### **Competitive Pricing Model**

Our pricing model is structured to accelerate ROI, providing up-front advantages and benefits on card loading based on volume (negotiable).

#### **Fully-Customized Platform**

- · Control where closed-loop cards can be used by MID, MCC Code, or ZIP Code
- Load cards easily via card number, proxy number, barcode or QR code
- Customize look and feel, platform features, delivery options, access levels, mobile applications, cardholder web portals, and loading platforms
- Complete platform customization with in-house development from reporting to UI (subject to additional costs)

#### Partners / Integration

- Easily integrate with third party partners for kiosk and online delivery with customizable API Development. Track and manage orders from third party partners
- Replace multiple partnerships through a single integration
- Established relationships with partner banks and processors enable unique compliance flexibility

### **GROWTH STRATEGY**

# **Built for Exponential Growth**



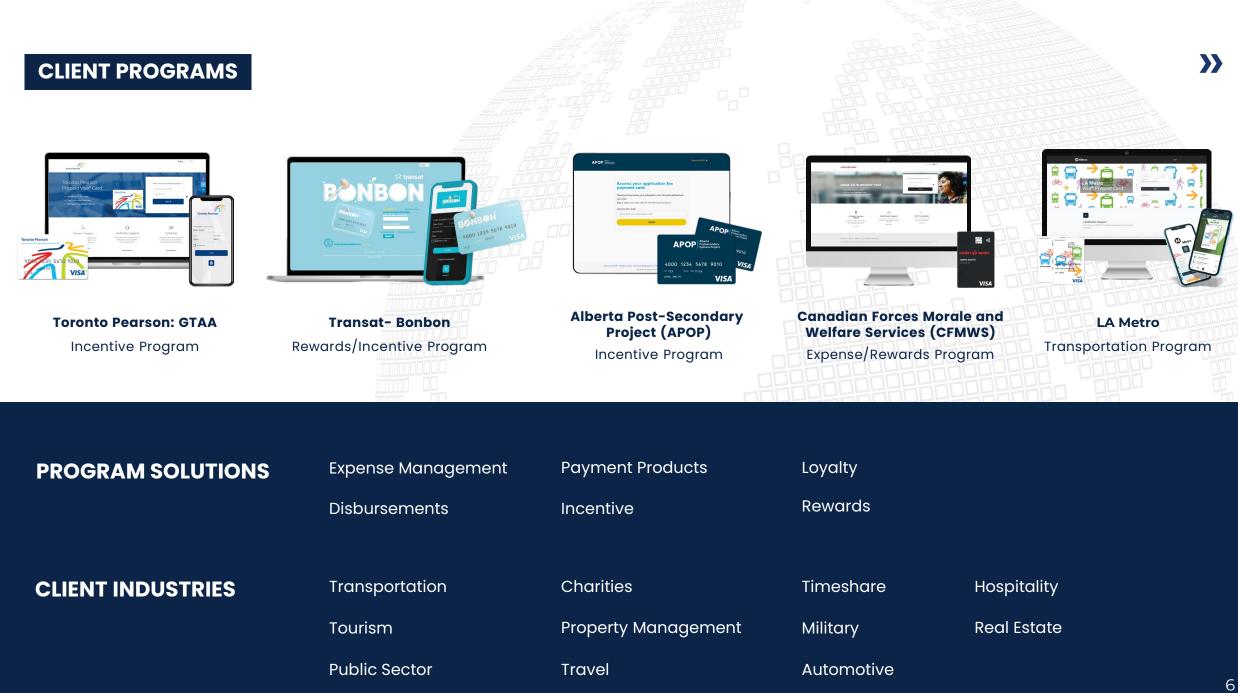
• To become a worldwide leader in providing comprehensive solutions for businesses in Digital Banking and FinTech.

### **Objectives**

- Leverage expertise in B2B payments to provide viable solutions that addresses our clients' needs.
- To continuously improve to provide seamless, secure, and innovative payment solutions.
- To revolutionize payment ecosystem to make transactions effortless, accessible, and inclusive for all.
- Innovative technology is our core competency.

### **Key Factors**

- Successful organization monetizing products and brands in the new Digital World.
  - Operational synergies and expert leadership across technology, media, and financial segments.
  - Strong growth outlook for travel, government payments, veteran support, retail, energy, telecom & digital banking to enable seamless and secure payments everywhere



### In Development

Incentives for positive behaviors on your Google XP Pro

or Google Fold - Tru Built into Google phones by design

## Tru Talk<sup>™</sup> Mobile



#### TruTalk™ Mobile

Special integration with TruTalk Mobile, Tru and Google.

-TruTalk operates on the reliable nationwide networks of both T-Mobile and AT&T, ensuring you stay connected with quality service wherever you are in the country.

### **Your Reliable Connection Anywhere**

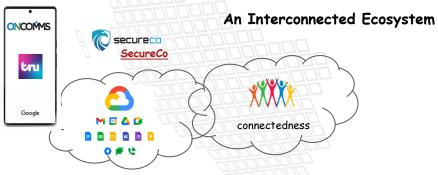
Mobility and connectivity becomes connectedness to a deeper level of integration where technology is woven into our lives, fostering a sense of constant connection with people, information, and experiences, regardless of location or time. Such an interconnected ecosystem has the potential to transform lives. By leveraging data responsibly and focusing on user needs, the goal is to empower individuals to live healthier, more fulfilling lives. Enter OnComms, Tru and Google Pixel devices.

#### • Coverage You Can Count On

• Support When You Need It

#### Tru Talk Flexible Plans for Every Need:

 Explore a variety of affordable plans packed with data, designed to support your needs at home, work, and on the go.



### YOUR TRUSTED PARTNER

# Building Networks for the digital world.

Loyalty and payment programs built into Pixel phones by design from Inception.

### J E R N E

### Jerne Travel (Travel Influencer Program)

Opportunity to buy a pixel for business at a reduced price that comes with a package enabling companies to become a Google small business. <u>Ensures a quality</u> <u>standard for companies.</u>



### Gaming and Guardians (August interactive, Military Gaming Network)

Opportunity to buy a pixel for business at a reduced price that comes with a package enabling. Incentives for positive behaviors - breathe in the digital world. Google XP Pro or Google Fold - Tru Built into the phone by design

ONWARDOPS

### **Onward Ops Career Engine**

Create your resume, build a career and get hired with the right credentials.

# Thank You

Join us in shaping the future and driving success together.

### Let's unlock extraordinary opportunities.

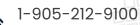


OFFICE (CANADA): 2680 Skymark Avenue, Suite 700 Mississauga, ON, L4W 5L6

OFFICE (USA): 2600 Virginia Ave NW, Suite B200 Washington, D.C. 20037

TruTalk Mobile 6639 Southpoint Pkwy, Unit 103 Jacksonville, FL 32216

Desert Technology Company 7041 king Abdulaziz Bin Abdulrahman Saud Rd, Ar Rabie Dist. 2401, P.O. Box 13316 Unit 2, Riyadh , KSA Mob: +966 50 300 0563



1-800-624-6171

inquiries@truuniverse.com